



"COACH SUPER MIKE"™ AGENT REPORT CARD©

Use this report card as an honest means to track the weekly activity and output for yourself and/or your team members. The goal is to continuously achieve an "A" grade and ultimately increased sales. You can EASILY surpass 100 points with dedication and hard work! Points may NOT carry over to a future week. In order for this form to be interactive, it MUST be opened in "Adobe Reader". To see your letter grade, place your cursor after the "Grand Total" figure and then click "tab".

AGENT WEEKLY ACTIVITIES	QUANTITY	POINTS	TOTAL
➤ 50 sphere prospecting calls	X	=	
➤ 20 CRM new potential client calls	X	=	
➤ 20 expired calls	X	=	
➤ 20 hand written notes	X	=	
➤ 10 FSBO calls	X	=	
➤ 10 social media posts	X	=	
➤ 5 expired door visits	X	=	
➤ 5 Bomb Bomb videos sent	X	=	
➤ 5 New people added to sphere	X	=	
➤ 2 hours of neighborhood walking	X	=	
➤ 1 closing	X	=	
➤ 1 buyer under contract	X	=	
➤ 1 listing under contract	X	=	
➤ 1 listing appointment	X	=	
➤ 1 buyer showing appointment	X	=	
➤ 1 listing taken/referred in (non rental)	X	=	
➤ 1 open house	X	=	
➤ 1 outbound agent referral	X	=	
➤ 1 received agent referral	X	=	
➤ 1 buyer consultation	X	=	
➤ 1 online review	X	=	
➤ 1 video testimonial	X	=	
➤ Complete earning a designation	X	=	
➤ Attend 1 day conference	X	=	
➤ Attend 2+ day conference	X	=	
➤ Completing annual required CE	X	=	
➤ On time attendance at office/team meeting	X	=	
➤ Nametag worn all week without fail	X	=	
➤	X	=	
➤	X	=	

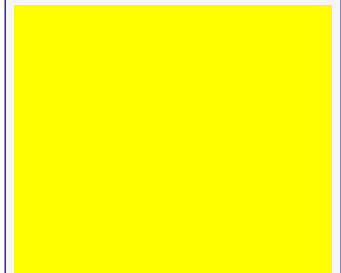
Reset All Fields

Grand Total

"COACH SUPER MIKE"™ AGENT REPORT CARD GRADING SCALE©

- 🏆 A= 100-93 points - Congratulations! You've reached the "PINNACLE LEVEL"!
- ★ B= 92-85 points - Looking good! You've achieved "SUPER STAR" status!
- 👍 C= 84-77 points - You are showing grit! Press in and work your way to "grade A"!
- 😞 D= 76-70 points - No goals, no glory! It's time to start putting in some real effort!
- 🗨 F= 69 below - If you are not prospecting, you are OUT OF BUSINESS!©

AGENT Weekly Grade



Agent Information

Agent Name: _____
Week start date: _____ Week end date: _____